

“Baltcap Management” completes an MBO transaction in Adam Auto

The official “Opel” and “Chevrolet” cars distributor in Latvia „Adam Auto” has changed ownership structure. “Baltcap Management” together with the General Manager, Māris Varkalis, and Financial Manager, Andris Mucenieks, has acquired a total of 85% shares from a German entrepreneur, who will remain in the company with 15% stake. Initially the management will hold a stake of 5%; however, it is presumed that in the future their shareholding will increase.

“Adam Auto” is the largest “Opel” cars distributor in the Baltic States, holding 70% of the Latvian “Opel” market. It has distribution and service centers in Riga and Ventspils and has continuously been improving its financial performance with turnover in 2003 reaching 7,92 million lats. The General Manager of the company, Māris Varkalis, has been with the company from the start of its operations, and has vast experience in car dealership business, previously having managed other popular dealership companies in the Latvian market.

“Baltcap Management” and the management of “Adam Auto” see future potential for improving the results of the company. Great expectations have been placed on the “Opel” light commercial vans and “Chevrolet” cars distribution that was started in 2004. Furthermore, the new “Opel Astra” that will become available to the Latvian market in the nearest future is predicted to be a success story as well. In the future “Adam Auto” shall consider opportunities to strengthen its presence in the Latvian market by establishing new dealerships in regional centers, as well as introducing new car brands to the Latvian market.